



Name:
Enrolment No:

UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

End Semester Examination, May 2022

Course: Entrepreneurial Leadership

Program: BBA(FB&E)

Course Code: UCIE3003

**Semester: 4th
Time : 03 hrs.
Max. Marks: 100**

Instructions: Attempt all questions.

**SECTION A
10Qx2M=20Marks**

S. No.		Marks	CO
Q 1	<p>1. Entrepreneurial Leadership is a unique set of _____ used by leaders to identify opportunities, deepen understanding, and initiate and develop innovation.</p> <p>a) Concepts b) Mindsets c) Activities d) All of above</p> <p>2. Entrepreneurship is the process of pursuing opportunity through the _____ of new ideas into the marketplace.</p> <p>a) Conception b) Validation c) Launch d) All of above</p> <p>3. The following are myths related to entrepreneurs....</p> <p>a) Entrepreneurs are born not made b) Entrepreneurs are doers and not thinkers c) Entrepreneurs are gamblers d) All of the above</p> <p>4. _____ shows the process of creating something new.</p> <p>a) Innovation b) Business model c) Modeling d) Creative flexibility</p> <p>5. Entrepreneurship can be defined as _____</p> <p>a) The act of initiating, creating, building, expanding and sustaining a venture and gathering The necessary resources to exploit an opportunity in the marketplace for long-term wealth and capital gain</p> <p>b) The act of creating, building, expanding and sustaining a venture, building an entrepreneurial team and gathering the necessary resources to exploit an opportunity in the marketplace for long-term wealth and capital gain</p>	10 X 2 = 20	CO1

	<p>c) The act of initiating, creating, building, expanding and sustaining a venture, building an entrepreneurial team and gathering the necessary resources to exploit an opportunity in the marketplace for long-term wealth and capital gain d) None of the Above</p> <p>6. What is the process by which individuals pursue opportunities without regard to resources they currently control? a) Startup management b) Entrepreneurship c) Financial analysis d) Feasibility planning</p> <p>7. Which of the following are described as one of the Big Five personality traits? A. tolerance of others. B. need for achievement. C. propensity to leadership. D. locus of control.</p> <p>8. _____ leader is the one who acts as the server of the people, and the leader's main focus is to develop the employees' and followers' skills and empower them a) Transformational b) Servant c) Pacesetting d) None of above</p> <p>9. According to the situational leadership theory, a follower with the desired ability and willingness is likely to be _____. A) lacking in the area of motivation B) deficient in the specific skills required C) comfortable in his ability to do the job well D) highly skilled in relevant areas but low on experience</p> <p>10. The leader who excels as a leader because of his superior knowledge is ____-. A. autocratic leader. B. intellectual leader. C. liberal leader. D. institutional leader.</p>		
<p>SECTION B 4Qx5M= 20 Marks</p>			
Q.2.	<p>An advantage of democratic leadership is the boundless creativity of the entire group that allows for open discussion of issues and solutions. Identify the advantages of democratic leadership.</p>	5	CO2

Q.3.	Leaders and entrepreneurs are responsible for achieving a firm's vision and goals as well as acting as a role model for other employees. Identify the role of leaders and entrepreneurs in an organization.	5	CO2
Q.4.	Covin and Slevin [32] recommend that there are six fundamental characteristics of entrepreneurial leadership. Name them.	5	CO2
Q.5.	Entrepreneurial leadership takes a further step compared to servant leadership regarding the role of the leader. As a servant leader, he prioritize employees and followers over his own interest and benefit. Justify.	5	CO3
SECTION-C 3Qx10M=30 Marks			
Q.6.	Visionary leadership is a model or pattern of leadership that is meant to give meaning to work and effort that is carried out jointly by all components of the organization by giving direction based on clearly made vision. The key concept of visionary leadership is vision. Explain.	10	CO3
Q.7.	Many models of leadership and leadership types have been applied, some models survive and can bring success. But not a few models and types of leadership that are applied are not successful and cause setbacks. Highlight the problems experienced by these models.	10	CO3
Q.8.	In the context of innovation, Krause (2004) suggests that transformational leadership might be less important, despite the great discussion about it. In fact, freedom and autonomy are more important factors of influence on innovation than transformational and charismatic. Analyze.	10	CO4
SECTION-D 2Qx15M= 30 Marks			
Q.9.	Leadership plays a significant role in the success or failure of any organization. And great leadership directly impacts employee engagement and profitability– engaged employees can lead to 21% greater revenue. Impactful employee engagement falls on leadership and the way they direct teams and individuals. And each successful leader develops a style based on their own personality, goals, and business culture based on one of these three types of leadership styles: autocratic, democratic, and laissez-faire. Discuss.	15	CO4
Q.10.	Leadership style is the behavior or strategy resulting from a combination of philosophy, skills, traits, and attitudes. Style is often called the type of leadership (Hidayat: 2018). Critically analyze the statement.	15	CO4