

Name:

Enrolment No:



UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

Online End Semester Examination, December 2020

Course: PSYCHOLOGY
Programme: B.A. LL.B (EL/CL/LL/CL)
Course Code: CLNL 2004

Semester: III
Time: 03 hrs
Max. Marks: 100

SECTION A

- 1. Each Question will carry 5 Marks**
- 2. Instruction: Complete the statement / Select the correct answer(s)**

| S. No. | | CO |
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| Q1 | Name the scientific steps used to study Psychology. 1. _____ 2. _____ 3. _____ 4. _____ 5. _____ | CO1 |
| Q2 | Name the common symptom of depression? | CO1 |
| Q3 | List down in order, the stages of Maslow's hierarchy of needs. | CO2 |
| Q4 | _____ communication is the information that is exchanged between a manager and a subordinate in other words from top level to low level. | CO2 |
| Q5 | Name the 4 I's of transformational leadership. 1. _____ 2. _____ 3. _____ 4. _____ | CO3 |
| Q6 | _____ is generally defined as acknowledging, understanding, accepting, valuing, and celebrating differences among people with respect to age, class, ethnicity, gender, physical and mental ability, race, sexual orientation, spiritual practice, and public assistance status. | CO4 |

SECTION B

- 1. Each question will carry 10 marks.**
- 2. Instruction: Write short / brief notes.**
- 3. Scan and upload.**

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| Q7 | Name and explain the psychological consequences of population explosion. | CO3 |
| Q8 | Differentiate between autocratic and free rein style of leadership. Quote an example for each. | CO3 |
| Q9 | Name and explain the various glass-ceiling barriers. | CO2 |
| Q10 | List out the advantages and disadvantages of verbal and non-verbal communication. | CO2 |

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| Q11 | Differentiate between behaviourism and psychoanalytic school of psychology. | CO1 |
| <p>SECTION C</p> <p>1. Each Question carries 20 Marks.</p> <p>2. Instruction: Write long answer.</p> <p>3. Scan and upload.</p> | | |
| Q12 | <p>Analyse the leadership style of a famous Indian business leader. Does it fit any leadership theory? What do you think has made him/her a leader? Support your answer with examples.</p> <p style="text-align: center;">OR</p> <p>Explain the relationship between job satisfaction and organizational commitment. How does the above two variables influence the work attitude of the employees. Give suitable examples.</p> | CO4 |