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Name of the College (Please tick, symbol is given)	:	COES	✓	CMES		COLS	
Program/Course	:	B.Tech/EE					
Semester	:	VIII					
Name of the Subject	:	INDUSTRIAL MANAGEMENT					
Subject Code	:	IMGT301					
Name of Question Paper Setter	:	Hina Rana/Md. Salauddin					
Employee Code	:	40000897					
Mobile & Extension	:	9997201090 & 1567					
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Roll No: -----

**UNIVERSITY OF PETROLEUM
AND ENERGY STUDIES**



End Semester Examination – April, 2017

Program/course: B.Tech/EE
Subject: Industrial Management
Code : IMG T301
No. of page/s:2

Semester – VIII
Max. Marks : 100
Duration : 3 Hrs

Section –A

Note: Answer all of the following

10x2=20 Marks

- Q1. Define group Cohesion.
- Q2. What do you mean by self- efficacy?
- Q3. What is 'scalar chain' in management?
- Q4. "Planning is looking ahead". Explain in brief.
- Q5. "Leadership involves interpersonal influence". Comment
- Q6. Explain any four barriers to communication.
- Q7. Explain different theories of group formation.
- Q8. Distinguish between formal and informal organization.
- Q9. "Directing creates a harmonious balance between individual interests and organizational objectives". Comment
- Q10. Explain briefly different elements of directing.

Section –B

Note: Answer all of the following

4x10=40 Marks

- Q11. "If you try to control everything you may end up controlling nothing". Explain.
- Q12. Training increases the skills while development shapes attitudes". Elucidate.
- Q13. Give merits and demerits of internal and external sources of recruitment.
- Q14. "Supervision is not at all required in an organization". Do you agree? Give reasons.

Section –C

Note: Answer any two of the following

2x20=40 Marks

Q15. “Though planning is an important tool of management, yet it is not a remedy for all types of problems”. Do you agree with this statement? Give reasons to support your answer.

Q16. “Efficiency and productivity depend upon the quality of leadership”. Explain.

Q17. “Line and staff organization is a combination of the line structure and the functional structure”. In light of this statement explain line and staff organization. Give its merits and demerits also.

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Section –A

Note: Answer all of the following

10x2=20 Marks

- Q1. Define social loafing.
- Q2. “Planning provides the basis for control”. Comment
- Q3. Differentiate between centralization and decentralization.
- Q4. What is Esprit de corps?
- Q5. Explain any two limitations of internal source of recruitment.
- Q6. Outline the steps involved in the process of communication.
- Q7. Explain briefly any five qualities of a good leader.
- Q8. What are different financial and non-financial incentives used to motivate employees of a company?
- Q9. State two objectives of controlling.
- Q10. Give any four differences between training and development.

Section –B

Note: Answer all of the following

4x10=40 Marks

- Q11. How does informal organization support formal organization?
- Q12. Distinguish between functional structure and divisional structure.
- Q13. “If we delegate authority, we multiply by two and we decentralize it, we multiply it by many”.
How?
- Q14. Explain the procedure for selection of employees.

Section –C

Note: Answer any two of the following

2x20=40 Marks

- Q1. What are different barriers to effective communication and how to overcome such barriers?
- Q2. Explain Herzberg two factor theory of motivation and compare it with Maslow's need hierarchy.
- Q3. Explain (a) Leader-member exchange theory of leadership (b) Path goal theory of leadership
